



TEMPOHOUSING



Distributor Profile

TEMPOHOUSING DISTRIBUTOR PROFILE

TEMPOHOUSING designs, manufactures and builds housing and hotel projects based on their in-house developed prefabricated housing ISO container system. The factory for new units is based in China, but we also use factories in other parts of the world that convert existing, second-hand containers into housing projects.

Models of prefabricated units can be found on our website, as well as a list of projects, finished or under way. Our products are designed to be modular for a fast and flexible build-up of projects, even with the option of easy re-locating.

TEMPOHOUSING

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BECOMING A DISTRIBUTOR

Is your company interested in becoming a distributor of the TEMPOHOUSING products?
This is what a distributor can expect from TEMPOHOUSING:

- 1 A very popular product range of prefabricated high quality housing units, suitable for many different uses in many markets in all countries
- 2 High volume manufacturing capability
- 3 Thoroughly tested concept for containerized housing on heating, cooling, ventilation, sound insulation, fire resistance, humidity and structural integrity
- 4 A "proof of concept" reference list of successful projects in different countries
- 5 An experienced team of designers and engineers dedicated to prefab housing
- 6 Calculation and budget examples for housing or hotel projects
- 7 Supervisors to support your customers on the construction site and engineering support to meet local building regulation
- 8 Marketing support with brochures, pictures, movies, press articles, TV-programmes and internet
- 9 A well known name around the world and a strong branding in high quality prefab housing
- 10 Exclusive rights to sell our products in a defined area

These 10 points mean help you to enter your market(s) with a convincing product at a good price. But with all the experience and know how we can offer you, we also expect a lot from a distributor.



production factory



technical engineering



site preparation

Potential distributors should at least meet the following criteria:

- A** Strong expertise and understanding of their local market for the opportunities for prefab housing, both commercially and technically
- B** A solid market position in their market, based on their current company activities and products (construction, real estate development or related industry)
- C** Commercial staff available to market the products and technical staff available to translate the customer requests and the local building regulations into modifications of TEMPOHOUSING products for their specific markets
- D** Access to decision makers on political and board room levels where housing issues are decided upon
- E** Access to investment companies and banks to fund housing projects
- F** A strong understanding of technical and legal requirements for housing in their specific market(s)
- G** Patience and perseverance and funding to set up a long time marketing campaign (housing projects tend to have a long lead time, surrounded with many stake holders)
- H** Prepared to invest in a pilot project in their market (units provided by TEMPOHOUSING)
- I** Ability to sell a minimum quantity of our units per year to maintain the exclusivity in your area:
 - Population up to 50 million: minimum of 500 units in the 1st year
 - 50 to 150 million: minimum of 750 units in the 1st year
 - 150 million and more: minimum of 1,000 units in the 1st year
 - Each following year the minimum will be adjusted upwards

Entry fee (based on population in your area) with a minimum of € 50.000,- is required. The entry fee is partly refundable.



fast completion on site



studenthousing



interior



many applications



in-house architectural design

TEMPOHOUSING WORLD WIDE

We stick to the ISO standard of 8 ft wide units (also available: 12 ft wide) and 40 or 45 ft long, so our units are standard freight on container vessels all over the world and on trucks and train wagons.

TEMPOHOUSING GLOBAL is based in Amsterdam, The Netherlands. To sell and distribute our universal products in other countries, TEMPOHOUSING contracts distributors in all parts of the world.

We have a good reason to "think global" with our product: the demand for proper housing is one that can almost never be satisfied. The number of people and families that do not have a good home, be it in modern cities in Europe or developing areas like South America or in post war countries like Sudan is beyond imagination.

You want to seize the opportunity? Send us your proposal today or call Mr Quinten de Gooijer on +31 (0) 20 468 33 93. We are looking forward to meet you!



tailor made cladding system to fit projects in any area



diversity in cladding

Studenthousing 'Wenckehof' (1000 units) Amsterdam, NL



- call us now -
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